

Message Text

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15

ACTION NEA-12

INFO OCT-01 ADP-00 PM-07 NSC-10 SS-15 RSC-01 CIAE-00

INR-10 NSAE-00 AID-20 EB-11 OMB-01 MC-02 TRSE-00

COME-00 L-03 H-03 EUR-25 RSR-01 /122 W

----- 013510

R 060620Z AUG 73

FM AMEMBASSY KUWAIT

TO SECSTATE WASHDC 7322

INFO AMEMBASSY ABU DHABI

AMEMBASSY JIDDA

DA WASHDC

SECDEF WASHDC

USMTM DHAHRAN

C O N F I D E N T I A L KUWAIT 2823

E.O. 11652: GDS

TAGS: MASS KU

SUBJ: STATUS OF M-800 TRUCKS

REF: STATE 148279 (NOTAL)

1. ABU DHABI CHARGE GRIFFIN BELIEVES POSSIBILITY EXISTS SELL M-800 TRUCKS UAE. ABU DHABI RECENTLY BOUGHT SOME BERLIET (FR) TRUCKS. EXACT NUMBER UNKNOWN, BUT APPARENTLY NUMBER CONSIDERABLY LESS THAN ORIGINALLY EXPECTED. BERLIET WON ORDER IN COMPETITION WITH BRITISH.

2. ABU DHABI UNDER-SEC MINDEF SHAIKH FAISAL REPORTEDLY INTERESTED IN LESSENING BRITISH DOMINANCE AS SOURCE OF SUPPLY, AND THIS WEIGHED HEAVILY IN DECISION BUY BERLIET. FOR SAME REASON, IF INDEED DEMAND FOR ADDITIONAL TRUCKS EXISTS, HE WOULD BE RECEPTIVE TO PROPOSAL FROM US FIRM.

3. CONTACT (PREFERABLY PERSONAL) SHOULD BE MADE BOTH WITH SHAIKH FAISAL AND WITH UAE MINDEF SHAIKH MOHAMMED BIN RASHID.

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4. AMERICAN MILITARY TRUCKS UNKNOWN IN UAE, THEREFORE FULL

EDUCATIONAL EFFORT SHOULD BE MADE, INCLUDING ALL AVAILABLE BROCHURES AND OTHER PRESENTATION ITEMS. SPECIAL EMPHASIS MUST BE PLACED ON DESERT CAPABILITY. IT WOULD BE IDEAL IF DEMONSTRATION COULD BE GIVEN.

5. DEPT PLEASE PASS ABOVE INFORMATION TO GEN LOLLIS OF AM GENERAL CORP, WAYNE, MICHIGAN. WITH ABSENCE OF CHARGE FOR NEXT TWO MONTHS, EMBASSY ABU DHABI SPREAD VERY THIN, ALTHOUGH WOULD BE ABLE PASS ON BROCHURES, ETC FROM AM TO MINDEF. THIS, OF COURSE, NO SUBSTITUTE FOR PERSONAL APPEARANCE BY LOLLIS OR OTHER AM REP. MCCLELLAND

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TRUCKS, MILITARY SALES, MILITARY VEHICLES
Control Number: n/a
Copy: SINGLE
Draft Date: 06 AUG 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973KUWAIT02823
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS MCCLELLAND
Errors: N/A
Film Number: n/a
From: KUWAIT
Handling Restrictions: n/a
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ISecure: 1
Legacy Key: link1973/newtext/t19730856/aaaaboyx.tel
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Locator: TEXT ON-LINE
Office: ACTION NEA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Review Comment: n/a
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Review Date: 03 JAN 2002
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Review History: RELEASED <03-Jan-2002 by willialc>; APPROVED <14-Jan-2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
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Review Release Date: n/a
Review Release Event: n/a
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Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: STATUS OF M-800 TRUCKS
TAGS: MASS, KU, TC
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005